PARADISE TRAVEL BUYERS AND RESPONDERS

147,396 12 MO VACATION TRAVELERS \$70.00/M UNIT OF SALE: 6 MO VACATION TRAVELERS ADD \$10.00/M \$375.00 AVERAGE

3 MONTH HOTLINE ADD \$15.00/M 1 MONTH HOTLINE ADD \$20.00/M 31,110 EMAIL ADDRESSES INQUIRE

GENDER: 50/50

CAN SELECT

PARADISE TRAVEL BUYERS AND RESPONDERS SPEND

HUNDREDS OF DOLLARS ANNUALLY TO ENJOY THEIR CHOICE ADDRESSING: OF EXOTIC VACATION GETAWAYS. THESE VACATION BUYERS SEE SELECTIONS AND RESPONDERS HAVE ALL RESPONDED TO A DIRECT MAIL VACATION PACKAGE AND RESPONDED VIA TOLL FREE CALL.

KEYING: 2.00/M

THE MAJORITY OF THESE FOLKS ARE VERY ACTIVE WITH AN MINIMUM ORDER:

AVERAGE INCOME OF \$46K AND AN AVERAGE AGE OF 39. 78% OF THESE CONSUMERS HAVE CREDIT CARDS IN THEIR

5,000

SAMPLE REQUIRED

MOST OF THE VACATION PACKAGES THESE ACTIVE UPSCALE TRAVELERS RESPONDED TO HAVE BEEN CARIBBEAN AND UPDATED MONTHLY FLORIDA PACKAGES WITH CRUISE OPTIONS.

THE FOLLOWING SELECTIONS ARE AVAILABLE AT AN ADDITIONAL \$10.00/M:

FLORIDA DESTINATIONS CARIBBEAN DESTINATIONS CRUISE TRAVELERS FAMILY VACATIONS ADULT VACATIONS TRAVEL VIA AIRLINES FOREIGN DESTINATIONS

ALL ORDERS CANCELLED AFTER MAIL DATE OR MERGE ARE REQUIRED TO PAY IN FULL.

ALL CANCELLED ORDERS, WHETHER RUN OR NOT, WILL BE SUBJECT TO A MINIMUM \$50.00 CANCELLATION FEE.

SOURCE: TRAVEL AGENCY DIRECT MAIL RESPONSES

SELECTIONS: STATE, SCF, ZIP \$6.00/M GENDER \$6.00/M AGE/ INCOME \$10.00/M CREDIT CARD \$15.00/M PHONE NUMBERS \$30.00/M ELECTRONIC DELIVERY \$50.00

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