#### HISPANIC AMERICAN CONSUMERS

15,432,117 HISPANIC HOUSEHOLDS \$55.00/M 25,838,334 HISPANIC INDIVIDUALS \$55.00/M 6 MONTH HOTLINE +\$5.00/M 3 MONTH HOTLINE +\$10.00/M 1 MONTH HOTLINE +\$15.00/M EMAIL ADDRESSES - INQUIRE

HISPANICS ARE THE FASTEST GROWING MINORITY GROUP IN GENDER IS THE U.S. WITH MORE THAN \$300 BILLION IN BUYING POWER. HISPANIC HOUSEHOLDS RECEIVE AN AVERAGE OF 50 DIRECT MAIL PIECES PER YEAR, COMPARED TO 500 OR MORE ADDRESSING: IN THE GENERAL POPULATION. HISPANIC CONSUMERS ARE NOT AS JADED AS THE GENERAL MARKET AND ARE MUCH MORE MINIMUM ORDER: LIKELY TO READ AND RESPOND TO DIRECT MAIL. DEMOGRAPHIC DATA SUGGESTS THAT DIRECT MAIL IS THE ONLY EFFECTIVE MARKETING MEDIUM TO ACCESS THIS LUCRATIVE MARKET.

UTILIZING A RULE BASED SYSTEM THAT APPLIES COMPUTER RULES FOR FIRST NAMES, SURNAMES, SURNAME PREFIXES AND SUFFIXES, AND GEOGRAPHIC CRITERIA IN A SPECIFIC ORDER IDENTIFIES THE ETHNICITY, RELIGION, AND LANGUAGE PREFERENCE OF AN INDIVIDUAL.

UPDATES MONTHLY

SAMPLE REQUIRED

SELECTABLE

5,000

### HOUSEHOLD/DEMOGRAPHIC SELECTIONS AT \$5.00/M INCLUDE:

AGE INCOME WEALTH GENDER

LENGTH OF RESIDENCE HOUSEHOLD COMPOSITION NUMBER OF CHILDREN MARITAL STATUS

OCCUPATION

#### INTEREST SELECTIONS AT \$10.00/M INCLUDE:

ADULT DATING SERVICES APPAREL INTEREST ATHLETIC LIFESTYLE AUTO INTEREST

CABLE INTERNET SERVICES VEHICLE MARKET VALUE COMPUTER PRODUCTS

CULTURAL LIFESTYLE

DEBT CONSOLIDATION

HOME VALUE

COUNTRY OF ORIGIN

DATE OF BIRTH

DO-IT-YOURSELF

HEALTH & FITNESS INTERNET USER
LANGUAGE PREFERENCE
MILITARY
NEW VEHICLE PURCHASER
ONLINE AUGUSTON HOME IMPROVEMENT

INVESTOR

MEMBERSHIP CLUBS

MOTORCYCLE OWNER
NUMBER OF CARS ONLINE AUCTION OPPORTUNITY SEEKER OUTDOORS LIFESTYLE SURVEYS & SWEEPSTAKES RELIGION TELECOMMUNICATIONS TECHNOLOGY

TRUCK OWNER TRAVEL

WEIGHT LOSS

## ADDITIONAL SELECTIONS AVAILABLE AT \$20.00/M INCLUDE:

CREDIT CARD TYPE CONTRIBUTORS

PRODUCT BUYER PRODUCT RESPONDER

(CONTINUED ON NEXT PAGE)

# Midwest Direct Marketing, Inc.

#### HISPANIC AMERICAN CONSUMERS (CONT'D)

ALL ORDERS CANCELLED AFTER THE MAIL DATE OR MERGE ARE REQUIRED TO BE PAID IN FULL. ALL CANCELLED ORDERS, WHETHER RUN OR NOT, WILL BE SUBJECT TO A MINIMUM \$50.00 CANCELLATION FEE.

SOURCE: COMPILED AND SELF-REPORTED DATA

SELECTIONS:	STATE, SCF, ZIP	\$6.00/M
	HOUSEHOLD SELECTS	\$5.00/M
	DEMOGRAPHIC SELECTS	\$5.00/M
	INTEREST SELECTS	\$10.00/M
	CREDIT CARD BY TYPE	\$20.00/M
	PRODUCT BUYER/RESPON	NDER \$20.00/M
	CONTRIBUTORS	\$20.00/M
	PHONES	\$30.00/M
	ELECTRONIC DELIVERY	\$50.00

LIST MANAGER CONTACT: scott@midwestdm.com