## GAMBLING HOT SPOT RESPONDERS

276,841 12 MONTH RESPONDERS \$80.00/M 6 MONTH HOTLINE +\$5.00/M 3 MONTH HOTLINE +\$10.00/M 1 MONTH HOTLINE +\$15.00/M EMAIL ADDRESSES - INQUIRE

THESE SAVVY GAMBLING TRAVELERS WANT TO HIT THE BIG GENDER: 70% MALE JACK POT AND ARE SPENDING TOP DOLLAR TO DO SO. THESE CAN SELECT PEOPLE HAVE REQUESTED OFFERS AND INFORMATION FROM HOT SPOT GAMBLING LOCATIONS. THEY PLAN THEIR TRAVEL ADDRESSING: INTINERARY ACCORDING TO GAMBLING DESTINATIONS. THESE SEE SELECTIONS RESPONDERS ARE RISK TAKERS AND MOST HAVE TRAVELED 5 OR MORE TIMES A YEAR TO A HOT SPOT LOCATION. SOME OF THESE LOCATIONS INCLUDE: VEGAS, RENO, ATLANTIC CITY, BILOXI, CENTRAL CITY, MOHEGAN AND GAMBLING CRUISES.

KEYING: \$2.00/M

MINIMUM ORDER:

5,000

THE AVERAGE AGE OF THESE HIGH ROLLERS IS 45 WITH AN SAMPLE REQUIRED AVERAGE INCOME OF \$75,000. MANY SPEND THOUSANDS ANNUALLY ON GAMBLING EXTRAVAGANZAS.

UPDATES MONTHLY

GAME PLAYED SELECTIONS:

POKER = 127,678 BLACK JACK = 96,424 ROULETTE = 42,139 CRAPS = 84,077SLOTS = 201,008

LIST OWNER MAY REQUIRE EXCHANGE, PARITY PRICING OR RECIPROCAL RENTAL FOR COMPETITIVE OFFERS.

ALL ORDERS CANCELLED AFTER THE MAIL DATE OR MERGE ARE REQUIRED TO BE PAID IN FULL. ALL CANCELLED ORDERS, WHETHER RUN OT NOT, WILL BE SUBJECT TO A MINIMUM \$50.00 CANCELLATION FEE.

SOURCE: 100% POINT-OF-PLAY RESPONSE CARDS FROM CRUISE AND LAND CASINO'S NATIONWIDE.

| SELECTIONS: | STATE, SCF, ZIP     | \$6.00/M  |
|-------------|---------------------|-----------|
|             | GENDER              | \$6.00/M  |
|             | GAME PLAYED         | \$10.00/M |
|             | RECENCY             | \$15.00/M |
|             | INCOME              | \$10.00/M |
|             | CREDIT CARD         | \$10.00/M |
|             | PHONES              | \$30.00/M |
|             | ELECTRONIC DELIVERY | \$50.00   |

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