GENDER: 65% FEMALE

CAN SELECT

MINIMUM ORDER:

SAMPLE REQUIRED

UPDATED MONTHLY

5,000

## **EQUINE AFICIONADOS**

71,842 12 MONTH RECENCY \$80.00/M 43,096 6 MONTH RECENCY ADD \$15.00/M EMAIL ADDRESSES INQUIRE

THESE EQUINE PROFESSIONALS' LIVELIHOOD IS DERIVED FROM THEIR LOVE OF HORSES. THEY PARTICIPATE IN
HORSE SHOWS AS CONTESTANTS, JUDGES AND SPONSORS. ADDRESSING: THESE BREEDERS AND TRAINERS, AS WELL AS THE RETAIL SEE SELECTIONS TACK STORE OWNERS/OPERATORS, NEED STABLE AND BARN SUPPLIES, FENCING SUPPLIES, FARM EQUIPMENT AND TACK KEYING: \$2.00/M SUPPLIES. THEY RELY ON BOOKS, VIDEOS AND SEMINARS TO STAY ABREAST OF CURRENT BREEDING AND TRAINING PHILOSOPHIES.

DUE TO THEIR INVOLVEMENT IN THE EQUINE INDUSTRY, TRAVEL AND VACATION DESTINATIONS ARE PLANNED AROUND EQUINE SHOWS, SEMINARS AND EXPOS.

WITH AN AVERAGE AGE OF 50 AND AN AVERAGE INCOME OF \$55,000, THESE AVID HORSE LOVERS PURCHASE APPAREL AND HOME AND OFFICE DECOR WITH THE EQUINE THEME TO ENHANCE THEIR COUNTRY LIFESTYLE.

LIST OWNER MAY REQUIRE EXCHANGE, PARITY PRICING OR RECIPROCAL RENTAL FOR COMPETITIVE OFFERS.

ALL ORDERS CANCELLED AFTER THE MAIL DATE OR MERGE ARE REQUIRED TO BE PAID IN FULL. ALL CANCELLED ORDERS, WHETHER RUN OR NOT, WILL BE SUBJECT TO A MINIMUM \$50.00 CANCELLATION FEE.

SOURCE: SHOW PARTICIPANTS AND ATTENDEES, BREED

REGISTRIES

SELECTIONS: STATE, SCF, ZIP \$6.00/M GENDER \$6.00/M AGE OR INCOME \$10.00/M BUYER \$10.00/M SUBSCRIBER \$10.00/M DONOR \$10.00/M HOUSEHOLD DEMOGRAPHICS \$10.00/M TELEPHONES \$30.00/M ELECTRONIC DELIVERY

CONTACT LIST MANAGER EMAIL: Scott@midwestdm.com

## Midwest Direct Marketing, Inc.