CRAFT AMERICAN STYLE

188,667 12 MO. BUYERS/PAID INQUIRERS \$70.00/M UNIT OF SALE: 123,149 6 MO. BUYERS/PAID INQUIRERS + \$10.00/M \$32.00 AVERAGE

80,964 3 MO. BUYERS/PAID INQUIRERS + \$15.00/M 1 MO. BUYERS/PAID INQUIRERS + \$20.00/M

> NON-PROFIT RATE \$60.00/M GENDER: 85% FEMALE

EMAIL ADDRESSES INQUIRE CAN SELECT

THESE AVID CRAFT ENTHUSIASTS HAVE PURCHASED PLANS OR ADDRESSING: PAID FOR INFORMATION REGARDING NEW OPPORTUNITIES IN SEE SELECTIONS CRAFTING FOR FUN AND PROFIT. THESE CRAFTERS AND ARTISTS RESPOND TO CLASSIFIED SPACE ADVERTISEMENTS KEYING: \$2.00/M

OR PURCHASE PLANS AND KITS AT NATIONAL CRAFT SHOWS. MINIMUM ORDER:

5,000

MANY OF THESE FOLKS HAVE HOME-BASED BUSINESSES. THEY ARE INTERESTED IN COUNTRY LIFESTYLES, HAND-CRAFTED ITEMS, TOOLS AND CRAFTING SUPPLIES. DEMO- SAMPLE REQUIRED GRAPHICS SUGGEST THE MEDIAN AGE IS 43 WITH A HOUSEHOLD INCOME OF \$44,000. MOST ARE MARRIED AND UPDATED MONTHLY OWN THEIR OWN HOMES.

*** ADDITIONAL SELECTIONS AT \$10.00/M:

GLASS PATTERN BUYERS = 13,246 CERAMIC PATTERNS/KITS = 31,499WOODWORKING PATTERNS = 49,862 COUNTRY CRAFTS = 35,224 SCRAP BOOKING= 28,678 CROCHET/SEWING= 41,381

90% AT HOME ADDRESSES

ALL ORDERS CANCELLED AFTER THE MAIL DATE OR MERGE ARE REQUIRED TO BE PAID IN FULL.

ALL CANCELLED ORDERS, WHETHER RUN OR NOT, WILL BE SUBJECT TO A MINIMUM \$50.00 CANCELLATION FEE.

SOURCE: SPACE ADVERTISING & TRADE SHOWS

SELECTIONS: STATE, SCF, ZIP \$6.00/M GENDER \$6.00/M PRODUCT SELECT \$10.00/M ELECTRONIC DELIVERY \$50.00

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