

## BIG DEE'S TACK & VET SUPPLIES

61,416	12 MONTH BUYERS	\$95.00/M
39,489	HORSE PRODUCT BUYERS	+\$10.00/M
20,927	DOG PRODUCT BUYERS	+\$10.00/M
23,444	6 MONTH BUYERS	+ \$5.00/M
14,349	3 MONTH BUYERS	+\$10.00/M
13,958	12 MONTH REQUESTORS	\$90.00/M

WHETHER YOU ARE SHOPPING FOR THE HUMAN OR THE HORSE, BIG DEE'S TACK & VET SUPPLY CATALOG OFFERS QUALITY PRODUCTS, OUTSTANDING PRICING AND EXCEPTIONAL SERVICE FOR ALL OF YOUR EQUESTRIAN NEEDS.

THESE SAVVY HORSE ENTHUSIASTS, WITH AN AVERAGE HOUSEHOLD INCOME OF \$70K AND AN AVERAGE AGE OF 50, ARE DEDICATED RIDERS WHO PURCHASE AN EXTENSIVE RANGE MINIMUM ORDER: OF PRODUCTS FROM PERSONALIZED APPAREL, GIFTS AND HOME DECOR TO HORSE SUPPLEMENTS, BARN AND STABLE SUPPLIES, TACK, AND WESTERN & ENGLISH SADDLES.

MANY OF THESE EQUINE ENTHUSIASTS ARE PROFESSIONAL RIDERS WHO TRAVEL TO PARTICIPATE IN SHOWS, RODEOS, TRAIL RIDES AND COMPETITIVE EVENTS. THEREFORE, TRUCKS AND TRAILERS ARE A MUST FOR THEIR FREQUENT ROAD TRIPS.

THESE BUYERS STAY CURRENT WITH NEW TRAINING, BREEDING AND CARE TECHNIQUES AND NEW PRODUCTS THROUGH BOOKS, VIDEOS AND PERIODICALS.

ALL ORDERS CANCELLED AFTER THE MAIL DATE OR MERGE ARE REQUIRED TO BE PAID IN FULL. ALL CANCELLED ORDERS, WHETHER RUN OR NOT, WILL BE SUBJECT TO A MINIMUM \$50.00 CANCELLATION FEE.

CONTINUED ON NEXT PAGE

GENDER: 58% FEMALE

CAN SELECT

ADDRESSING: SEE SELECTIONS

1295

KEYING: \$2.00/M

5,000

SAMPLE REQUIRED

THRU: NOVEMBER 23 NEXT: JUNE 24

## BIG DEE'S TACK & VET SUPPLIES (CONTINUED)

SOURCE: MAIL ORDER AND INTERNET

SELECTIONS:	STATE, SCF, ZIP CODE	\$6.00/M
	GENDER	\$6.00/M
	AGE	\$10.00/M
	INCOME	\$10.00/M
	PRESENCE OF CHILDREN	\$10.00/M
	DEMOGRAPHICS	\$10.00/M
	TELEPHONE	\$35.00/M
	CREDIT CARD PRESENT	\$10.00/M
	ELECTRONIC DELIVERY	\$50.00

## \*\*USAGE\*\*

EQUESTRIAN PROMOTIONS PRACTICAL HORSEMAN EQUINE AFFAIRE SMARTPAK

EQUUS

CONTACT LIST MANAGER EMAIL: Dorothy@midwestdm.com