

BIG DEE'S TACK & VET SUPPLIES

59,911 12 MONTH BUYERS \$95.00/M 38,094 HORSE PRODUCT BUYERS +\$10.00/M 20,179 DOG PRODUCT BUYERS +\$10.00/M 22,707 6 MONTH BUYERS + \$5.00/M 13,956 3 MONTH BUYERS +\$10.00/M 13,494 12 MONTH REQUESTORS \$90.00/M

GENDER: 58% FEMALE

CAN SELECT

WHETHER YOU ARE SHOPPING FOR THE HUMAN OR THE HORSE, BIG DEE'S TACK & VET SUPPLY CATALOG OFFERS QUALITY PRODUCTS, OUTSTANDING PRICING AND EXCEPTIONAL SERVICE FOR ALL OF YOUR EQUESTRIAN NEEDS.

ADDRESSING: SEE SELECTIONS

1295

THESE SAVVY HORSE ENTHUSIASTS, WITH AN AVERAGE HOUSEHOLD INCOME OF \$70K AND AN AVERAGE AGE OF 50, ARE DEDICATED RIDERS WHO PURCHASE AN EXTENSIVE RANGE MINIMUM ORDER: OF PRODUCTS FROM PERSONALIZED APPAREL, GIFTS AND HOME DECOR TO HORSE SUPPLEMENTS, BARN AND STABLE SUPPLIES, TACK, AND WESTERN & ENGLISH SADDLES.

KEYING: \$2.00/M

5,000

MANY OF THESE EQUINE ENTHUSIASTS ARE PROFESSIONAL THRU: DECEMBER 24 RIDERS WHO TRAVEL TO PARTICIPATE IN SHOWS, RODEOS, NEXT: JULY 25 TRAIL RIDES AND COMPETITIVE EVENTS. THEREFORE, TRUCKS AND TRAILERS ARE A MUST FOR THEIR FREQUENT ROAD TRIPS.

SAMPLE REQUIRED

THESE BUYERS STAY CURRENT WITH NEW TRAINING, BREEDING AND CARE TECHNIQUES AND NEW PRODUCTS THROUGH BOOKS, VIDEOS AND PERIODICALS.

ALL ORDERS CANCELLED AFTER THE MAIL DATE OR MERGE ARE REQUIRED TO BE PAID IN FULL. ALL CANCELLED ORDERS, WHETHER RUN OR NOT, WILL BE SUBJECT TO A MINIMUM \$50.00 CANCELLATION FEE.

CONTINUED ON NEXT PAGE

BIG DEE'S TACK & VET SUPPLIES (CONTINUED)

SOURCE: MAIL ORDER AND INTERNET

SELECTIONS: STATE, SCF, ZIP CODE \$6.00/M \$6.00/M GENDER \$10.00/M AGE \$10.00/M INCOME \$10.00/M \$10.00/M \$10.00/M PRESENCE OF CHILDREN DEMOGRAPHICS TELEPHONE \$35.00/M
CREDIT CARD PRESENT \$10.00/M
ELECTRONIC DELIVERY \$50.00

<u>USAGE</u>

EQUESTRIAN PROMOTIONS PRACTICAL HORSEMAN EQUINE AFFAIRE SMARTPAK

EQUUS

HORSE WORLD EXPO

CONTACT LIST MANAGER EMAIL: Dorothy@midwestdm.com