



**BIG DEE'S TACK & VET SUPPLIES**

1295

63,811	12 MONTH BUYERS	\$95.00/M
62,852	HORSE PRODUCT BUYERS	+\$10.00/M
24,781	DOG PRODUCT BUYERS	+\$10.00/M
34,707	6 MONTH BUYERS	+ \$5.00/M
19,363	3 MONTH BUYERS	+\$10.00/M
7,239	12 MONTH REQUESTORS	\$90.00/M

HORSE PRODUCT BUYERS  
 12 MONTH = 62,852  
 6 MONTH = 34,184  
 3 MONTH = 19,072

DOG PRODUCT BUYERS  
 12 MONTH = 24,781  
 6 MONTH = 15,028  
 3 MONTH = 9,032

GENDER: 58% FEMALE  
 CAN SELECT

WHETHER YOU ARE SHOPPING FOR THE HUMAN OR THE HORSE, BIG DEE'S TACK & VET SUPPLY CATALOG OFFERS QUALITY PRODUCTS, OUTSTANDING PRICING AND EXCEPTIONAL SERVICE FOR ALL OF YOUR EQUESTRIAN NEEDS.

ADDRESSING:  
 SEE SELECTIONS

THESE SAVVY HORSE ENTHUSIASTS, WITH AN AVERAGE HOUSEHOLD INCOME OF \$70K AND AN AVERAGE AGE OF 50, ARE DEDICATED RIDERS WHO PURCHASE AN EXTENSIVE RANGE OF PRODUCTS FROM PERSONALIZED APPAREL, GIFTS AND HOME DECOR TO HORSE SUPPLEMENTS, BARN AND STABLE SUPPLIES, TACK, AND WESTERN & ENGLISH SADDLES.

KEYING: \$2.00/M

MINIMUM ORDER:  
 5,000

SAMPLE REQUIRED

MANY OF THESE EQUINE ENTHUSIASTS ARE PROFESSIONAL RIDERS WHO TRAVEL TO PARTICIPATE IN SHOWS, RODEOS, TRAIL RIDES AND COMPETITIVE EVENTS. THEREFORE, TRUCKS AND TRAILERS ARE A MUST FOR THEIR FREQUENT ROAD TRIPS.

THRU: NOVEMBER 16  
 NEXT: JUNE 17

THESE BUYERS STAY CURRENT WITH NEW TRAINING, BREEDING AND CARE TECHNIQUES AND NEW PRODUCTS THROUGH BOOKS, VIDEOS AND PERIODICALS.

ALL ORDERS CANCELLED AFTER THE MAIL DATE OR MERGE ARE REQUIRED TO BE PAID IN FULL. ALL CANCELLED ORDERS, WHETHER RUN OR NOT, WILL BE SUBJECT TO A MINIMUM \$50.00 CANCELLATION FEE.

SOURCE: MAIL ORDER AND INTERNET

SELECTIONS: STATE, SCF, ZIP CODE	\$6.00/M
GENDER	\$6.00/M
AGE	\$10.00/M
INCOME	\$10.00/M
PRESENCE OF CHILDREN	\$10.00/M
DEMOGRAPHICS	\$10.00/M
TELEPHONE	\$35.00/M
CREDIT CARD PRESENT	\$10.00/M
ELECTRONIC DELIVERY	\$50.00

**CONTINUED ON NEXT PAGE**

**BIG DEE'S TACK & VET SUPPLIES (CONTINUED)**

**\*\*USAGE\*\***

BACK IN THE SADDLE	FORT WESTERN CATALOG	SMARTPAK
CHRONICLE OF THE HORSE	HEARTLAND VET SUPPLY	
EQUESTRIAN PROMOTIONS	HORSE & RIDER	

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